



FREQUENTLY ASKED QUESTIONS– Valent eLearning Platform

WHEN is the Valent eLearning Platform available to the Valent team?

- The platform launched November 9, 2018 for the Valent Internal team
- You are encouraged to take all the courses assigned to you before the platform launches to retailers

WHEN is the Valent eLearning Platform available to retailers/consultants?

- The new platform will be available beginning December 3, 2018

WHO is the target external Valent eLearning audience?

- While we've loaded a list of retailers, eLearning can also be made available to consultants

HOW can I access the new Valent eLearning Platform?

- You will receive an email with your username and password and a link to the platform. PLEASE keep this email to refer back to your log in information
- You can also go to www.ValentTraining.com and click on "log in"
- The platform can be viewed from a computer or tablet
- We recommend using Google Chrome for the best functionality, but other web browsers should work fine. If you do have difficulty, try Google Chrome.

WHAT value will learners find in enhanced modules in a learning path/course?

- Provides on-going opportunities for learners to enhance their knowledge and skill sets
- Interactive eLearning helps increase knowledge retention
- Learning can take place on-demand
- Courses assigned by geography and crop focus
- Improved learning experience with layered graphics and interactivity
- More interaction so the learner can engage with the content

WHAT incentives are available?

- CCA continuing education credits (CEUs) available to retailers for passing the assessment in each path/course in the series by 80% or better
- Retailers/consultants/external learners are eligible to receive an eGift card for completing a course from the time it launches until March 31, 2019

WHY is Valent offering eLearning?

- To enable retailer personnel/consultants/learners to become more effective champions of Valent portfolio solutions as they work with:
 - grower customers
 - retail organizations

WHAT if assistance is needed?

- There's a high level of support available from **8 a.m. to 11 p.m. CT (6 a.m. to 9 p.m. PT)** Monday through Friday
- Send an email directly through the learning platform or call **866-375-4390**
- All support inquiries are answered within 24 hours

WHAT are the benefits to Valent Sales Reps?

Reporting

- Gain real-time insight on who is registered and course progress
- Follow-up conversations are much easier as you'll know who has completed courses
- Keep updated and see emerging trends as retailers answer survey questions in each module

Product Information and Resources

- On-line product information is easy to show and share-
- Use to aid discussion at meetings
- Refresh your learning on Valent's products
- Explore new ways to share a product's story

Motivating

- Help your retailers/consultants/learners earn CEUs or eGift card incentives
- Reminder at the end of each module to "contact your Valent rep to set up grower meetings now"

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